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OLD DOMINION

FREIGHT LINE, INC.

MC - 107478

DISCOUNT TARIFF

ON JOINT LINE TRAFFIC AND CANADIAN SHIPMENTS

BETWEEN POINTS IN THE UNITED STATES

ALSO

BETWEEN POINTS IN THE UNITED STATES AND POINTS IN CANADA

THIS TARIFF APPLIES ONLY IN CONNECTION WITH TARIFFS REFERENCED HEREIN.

FOR GOVERNING PUBLICATIONS, SEE ITEM 100.

ISSUED: October 21, 2011

EFFECTIVE: November 1, 2011

ISSUED BY:

PRICING DEPARTMENT

500 OLD DOMINION WAY

THOMASVILLE, NORTH CAROLINA 27360

(850)

This tariff is governed, except as otherwise provided in this tariff, by the following described publications and by supplements thereto or by successive issues thereof:

- (1) NMF 100 Series (National Motor Freight Classification), issued by National Motor Freight Traffic Association, Inc. agent:
- (2) ODFL 100 Series (Optional Services and Rules), issued by Old Dominion Freight Line, Inc.;

ITEM 110

MARKETING PARTNERSHIP CARRIERS

When reference is made in this or other ODFL tariffs or publications to "Business Partners", "Marketing Partnership Carriers", "Partners", "Partners", "Partners", "Partners", it shall be referencing to the following carriers and carriers named elsewhere in this tariff.

(ABFL)	A&B Freight Line, Inc.	(MGUL)	Magnum LTL Inc.	
(ABNE)	Aberdeen Express	(MJBS)	MJB Freight Systems, Inc.	
(ACDO)	Accurate Cargo Delivery Systems	(MDLV)	Martin Freight System	
(AFLS)	Advanced Freight Lines	(CHPA)	Mike Chapman Transport	
(APKI)	Atech Warehousing And Dist., Inc.	(MDLD)	Midland Transport	
(AQUZ)	Aqua Gulf Transport	(MSXN)	Mid States Express, Inc.	
(BEAV)	Beaver Express	(MIDW)	Midwest Motor Express	
(BATL)	Basse Truck Line	(MIEI)	Miracle Express Inc.	
(BGDS)	B & G Delivery System, Inc.	(MORR)	Morrell Transfer, Inc.	
(CCYQ)	Cross Country Courier	(MRCT)	Morrice Transportation	
(CLTL)	Bill Clark Truck Line, Inc.	(NEBT)	Nebraska Transport Company	
(BRTC)	Brown Transfer Company	(NCTA)	New Century Transport Inc.	
(CPCD)	Cape Cod Express	(NOPK)	North Park Transportation	
(CAMP)	Campos Express	(NSEP)	Northstar Express	
(\$CIX)	Cargo Link International Inc.	(OFIT)	Overland Freight International (OFI, Inc.)	
(CSKL)	Chris Truck Line, Inc.	(PCDI)	PCD, Inc.	
(CTZN)	Citizen Express Lines	(PAKH)	Pacific Alaska Freightways, Inc.	
(DHRN)	Dohrn Transfer	(PCXL)	Pacific Coast Express Limited	
(DPHE)	Dependable Highway Express Inc.	(PEET)	Peet Freight Line	
(DUBL)	Dugan Truck Line LLC	(PENS)	Peninsula Truck Lines, Inc.	
(EXLA)	Estes Express Lines	(PRIC)	Price Truck Line	
(FAWY)	Fast Way Freight System	(PRBV)	Pro Western Logistics Inc.	
(HSEX)	Hilton Spencerport Express	(RACP)	RAC Transport Company	
(HOFT)	Horizon Freight Systems, Inc.	(RFSY)	Rapid Freight Systems	
(HOGT)	Hogland Transfer Co.	(RUDE)	Rude Transportation	
(IDMR)	IDM Warehouse And Distribution	(SAIA)	Saia Motor Freight	
(JCTO)	JC Trucking	(SPOK)	Spokane Transfer & Storage	
(KOKE)	Koschkee Transfer	(SUXE)	Sun Express	
(LAXV)	Land Air Express Of Vermont	(UPPN)	UP Special Delivery	
(LVLA)	Las Vegas/L.A. Express	(VNAK)	Van Auken Express	
(LTIA)	Lynden Transport (See Item 155)	(WLIA)	Watco Transit	

For explanation of reference marks and abbreviations, see last page

(WEBE)	West Bend Transit And Service	
(WILB)	Wilbraham Trucking	
(WRTL)	Wilson Rapid Transit	
(WTVA)) Wilson Trucking Corporation	
(XPRE)	Xpert Express	
(YGEP)	E. Young Express	
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ITEM 150

APPLICATION OF TARIFF

This tariff provides for the application of pricing programs other than full Class Rates on two-line haul interline shipments handled by ODFL joint-line with certain interline (or partner) carriers when no pricing is published to specifically apply joint-line with such carriers. Provisions of this tariff apply: (1) between points in the 48 contiguous United States and, (2) between points in the 48 contiguous United States on the one hand, and points in Canada on the other hand.

Unless otherwise provided in this tariff, the Class Exception or Freight, All kinds Rates referred to in this tariff will be those published and currently effective in ODFL 559/555, ODFL 505 and ODFL 670. If pricing published by ODFL provides for application of LTL rates in the most current issue and currently effective Czarlite tariff or Class Rate tariffs published by other carriers or Bureaus that are the most current issue and currently effective for general application by those other carriers or Bureaus, those LTL rates will also apply in connection with provisions of this tariff.

Rates in Czarlite tariffs or Class Rate tariffs published by other carriers or Bureaus that are not the most current issue and currently effective for general application by those carriers or Bureaus ("old rates") may not be used in applying the provisions of this tariff. In lieu of such "old rates", the currently effective LTL rates in tariffs ODFL 559/555, ODFL 505, and ODFL 670 will be used in applying provisions of this tariff.

Percentage discounts referred to in this tariff will not apply in connection with class rates subject to minimum weights of 20,000 lbs or more.

Provisions of this tariff apply only when the pricing is to be reflected on the freight bill.

ITEM 151

PRICING ON JOINT-LINE SHIPMENTS

Subject to the provisions of Items 150 and 154, the following provisions govern the application of pricing on two-line haul shipments handled joint-line by ODFL with Partner Carriers listed in Item 110 (see Items 152, 153, 155, 156, 158, and 160 for specific application):

1. PREPAID SHIPMENTS ORIGINATED BY ODFL:

On prepaid shipments originated by ODFL, all discounts, Freight, All Kinds or exception ratings published for the account of the shipper or a third party payor in publications governed by this tariff applicable via ODFL direct, and subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, will also apply on two-line haul shipments handled joint-line with Partner Carriers listed in Item 110. When such publications are subject to base rates other than ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, payor's discount will apply on current base rates published in ODFL 505 or 559/555 Series unless pricing published by ODFL provides for application of LTL rates in the most current issue and currently effective Czarlite tariff or Class Rate tariffs published by other carriers or Bureaus that are the most current issue and currently effective for general application by those other carriers or Bureaus, those LTL rates will also apply in connection with provisions of this tariff. Regardless of the base rates applicable, such publications will be subject to the minimum charges in Item 180.

2. COLLECT SHIPMENTS ORIGINATED BY ODFL:

On collect shipments originated by ODFL, all discounts, Freight, All Kinds or exception ratings published for the account of the consignee by a Partner Carrier listed in Item 110, which are subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, will also apply on two-line hauls. If there is no pricing published by the Partner Carrier listed in Item 110 for inbound shipments to the consignee, the pricing published by ODFL to apply direct by ODFL 505/555 or ODFL 670 Series class tariff, and subject to base rates in ODFL 505, ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, will also apply on two-line hauls. If neither ODFL nor a Partner Carrier listed in Item 110 has published pricing for the consignee, the pricing published by ODFL in a publication governed by this tariff to apply via ODFL direct for the account of the shipper, and subject to base rates in ODFL 505, ODFL 505, ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, will apply on two-line hauls if the pricing is applicable on outbound collect shipments. When such publications are subject to base rates other than ODFL 505, ODFL 507, 507 Series class tariff, will apply on two-line hauls if the pricing is applicable on outbound collect shipments.

Series class tariff, payor's discount will apply on current base rates published in ODFL 505 or 559/555 Series unless pricing published by ODFL provides for application of LTL rates in the most current issue and currently effective Czarlite tariff or Class Rate tariffs published by other carriers or Bureaus that are the most current issue and currently effective for general application by those other carriers or Bureaus, those LTL rates will also apply in connection with provisions of this tariff. Regardless of the base rates applicable, such publications will be subject to the minimum charges in Item 180.

3. PREPAID SHIPMENTS ORIGINATED BY A PARTNER CARRIER:

On prepaid shipments originated by a Partner Carrier listed in Item 110, all discounts; Freight, all Kinds or exception ratings published by the Partner Carrier to apply for the account of the shipper or third party payor, which are subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, will also apply on two-line haul shipments handled joint-line with ODFL. If both the Partner Carrier and ODFL have pricing published for the shipper or Third Party payor, which is subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, the applicable pricing that results in the lowest cost for the payor will apply. When such publications are subject to base rates other than ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, payor's discount will apply on current base rates published in ODFL 505 or 559/555 Series unless pricing published by ODFL provides for application of LTL rates in the most current issue and currently effective Czarlite tariff or Class Rate tariffs published by other carriers or Bureaus, those LTL rates will also apply in connection with provisions of this tariff. Regardless of the base rates applicable, such publications will be subject to the minimum charges in Item 180.

4. COLLECT SHIPMENTS ORIGINATED BY A PARTNER CARRIER:

On collect shipments originated by a Partner Carrier listed in Item 110, all discounts; Freight, All Kinds or exception ratings published by ODFL for the account of the consignee in a publication governed by this tariff applicable via ODFL direct, which are subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, will also apply on two-line haul shipments handled joint-line with ODFL. If no pricing is published by ODFL for the account of the consignee, the discount; Freight, All Kinds or exception ratings published by the Partner Carrier for the account of the shipper, which are subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, will apply on two-line haul shipments handled joint-line with ODFL if the pricing is applicable on outbound collect shipments. When such publications are subject to base rates other than ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, payor's discount will apply on current base rates published in ODFL 505 or 559/555 Series unless pricing published by ODFL provides for application of LTL rates in the most current issue and currently effective for general application by those other carriers or Bureaus that are the most current issue and currently effective for general application by those other carriers of Bureaus, those LTL rates will also apply in connection with provisions of this tariff. Regardless of the base rates applicable, such publications will be subject to the minimum charges in Item 180

5. SHIPMENTS WITH NO PUBLISHED INTERLINE/PARTNER PRICING AND NO REFERENCE MADE TO THIS TARIFF:

Unless otherwise provided in this tariff, if no pricing is published for the payor of the freight charges or if a tariff or schedule individually issued by ODFL for a specifically named customer makes no reference to this tariff and does not contain provisions for rating minimum charge or LTL shipments handled by ODFL in connection with a carrier named in this tariff, such shipments handled in connection with a carrier specifically named in this tariff, such shipments handled in connection with a carrier specifically named in this tariff, shall be rated at the applicable class rates and minimum charges in ODFL 505 or ODFL 559/555 Series class tariff, with a 55% discount and zero (0) discount on ODFL 670 Series class tariff on two-line haul shipments within the USA or between the USA and Canada, subject to the minimum charges specified in Item 180. (Provisions of this paragraph also apply with AQUZ, ALHF, APAW, LTIA, SLAB and TPIT).

APPLICATION OF PRICING ON USA/HAWAII TRAFFIC (NOTE A)

Shipments between points in Hawaii served by Aloha Freight Forwarders (ALHF) and points in the continental USA and Canada served by ODFL direct or joint-line with a Partner Carrier will be interchanged with ALHF at Montebello, CA and will be subject to a combination of rates or charges over Montebello, CA.

1. SHIPMENTS TO HAWAII:

PREPAID shipments to Hawaii will be subject to the pricing published by ODFL or an originating Partner Carrier for the account of the shipper or a third party payor to Montebello, CA. COLLECT shipments to Hawaii will be subject to pricing published for the account of ALHF in Item 50610 of ODFL 6000 Series to Montebello, CA. On prepaid shipments originated by a Partner Carrier listed in Item 110, all discounts; Freight, all Kinds or exception ratings published by the Partner Carrier to apply for the account of the shipper or third party payor, which are subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, will also apply on two-line haul shipments handled joint-line with ODFL to Montebello, CA. If both the Partner Carrier and ODFL have pricing published for the shipper or Third Party payor, which is subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, the applicable pricing that results in the lowest cost for the payor will apply to Montebello, CA. When such publications are subject to base rates other than ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, payor's discount will apply on current base rates published in ODFL 505 or 559/555 Series unless pricing published by ODFL provides for application of LTL rates in the most current issue and currently effective Czarlite tariff or Class Rate tariffs published by other carriers or Bureaus that are the most current issue and currently effective for general application by those other carriers or Bureaus, those LTL rates will also apply in connection with provisions of this tariff. Regardless of the base rates applicable, such publications will be subject to the minimum charges in Item 180.

2. SHIPMENTS FROM HAWAII:

PREPAID shipments from Hawaii to points in the continental USA or Canada served by ODFL direct or joint-line with a Partner Carrier will be subject to the pricing published for the account of ALHF in Item 50610 of ODFL 6000 Series from Montebello, CA. COLLECT shipments from Hawaii will be subject to pricing published by ODFL or a delivering Partner Carrier for the consignee from Montebello, CA. On collect shipments, all discounts, Freight, All Kinds or exception ratings published for the account of the consignee by a Partner Carrier listed in Item 110, which are subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, will also apply on two-line hauls. If there is no pricing published by the Partner Carrier listed in Item 110 for inbound shipments to the consignee, the pricing published by ODFL to apply direct by ODFL for the consignee in a publication governed by this tariff, and subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, will also apply on two-line hauls. When such publications are subject to base rates other than ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, payor's discount will apply on current base rates published in ODFL 505 or 559/555 Series unless pricing published by ODFL provides for application of LTL rates in the most current issue and currently effective Czarlite tariff or Class Rate tariffs published by other carriers or Bureaus that are the most current issue and currently effective for general application by those other carriers or Bureaus, those LTL rates will also apply in connection with provisions of this tariff. If ODFL or the delivering Partner Carrier have no pricing published for the account of the consignee, the pricing published for the account of ALHF in Item 50610 of ODFL 6000 Series will apply. Regardless of the base rates applicable, such publications will be subject to the minimum charges in Item 180.

3. CHARGES BETWEEN HAWAII AND MONTEBELLO, CA:

ALL shipments will be subject to the charges published by ALHF applicable between Montebello, CA and points in Hawaii. Discounts or other pricing published by ODFL or a Partner Carrier will not apply on the charges between Montebello, CA and Hawaii.

Note A – On shipments between the continental USA or Canada and Hawaii, ALHF will invoice for all charges when the payor is located in Hawaii. ODFL or the partner carrier will invoice for all charges when the payor is located in the continental USA or Canada.

APPLICATION OF PRICING ON USA/CARIBBEAN TRAFFIC (WITH AQUA GULF TRANSPORT)

Shipments between points in Puerto Rico and the Caribbean served by Aqua Gulf Transport (AQUZ) and points in the continental USA and Canada served by ODFL direct or joint-line with a Partner Carrier will be interchanged with AQUZ at Jacksonville, FL and will be subject to a combination of rates or charges over Jacksonville, FL.

1. SHIPMENTS TO THE CARIBBEAN:

PREPAID shipments to Puerto Rico and the Caribbean will be subject to the pricing published by ODFL or an originating Partner Carrier for the account of the shipper or a third party payor to Jacksonville, FL. COLLECT shipments to Puerto Rico and the Caribbean will be subject to pricing published for the account of AQUZ in Item 131322 of ODFL 6000 Series to Jacksonville, FL. On prepaid shipments originated by a Partner Carrier listed in Item 110, all discounts; Freight, all Kinds or exception ratings published by the Partner Carrier to apply for the account of the shipper or third party payor, which are subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, will also apply on two-line haul shipments handled joint-line with ODFL. If both the Partner Carrier and ODFL have pricing published for the shipper or Third Party payor, which is subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, the applicable pricing that results in the lowest cost for the payor will apply. When such publications are subject to base rates other than ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, payor's discount will apply on current base rates published in ODFL 505 or 559/555 Series unless pricing published by ODFL provides for application of LTL rates in the most current issue and currently effective Czarlite tariff or Class Rate tariffs published by other carriers or Bureaus that are the most current issue and currently effective for general application by those other carriers or Bureaus, those LTL rates will also apply in connection with provisions of this tariff. Regardless of the base rates applicable, such publications will be subject to the minimum charges in Item 180.

2. SHIPMENTS FROM THE CARIBBEAN:

PREPAID shipments from Puerto Rico and the Caribbean to points in the continental USA or Canada served by ODFL direct or joint-line with a Partner Carrier will be subject to the pricing published for the account of AQUZ in Item 131322 or ODFL 6000 Series from Jacksonville, FL. COLLECT shipments from Puerto Rico and the Caribbean will be subject to pricing published by ODFL or a delivering Partner Carrier for the consignee from Jacksonville, FL. On collect shipments, all discounts, Freight, All Kinds or exception ratings published for the account of the consignee by a Partner Carrier listed in Item 110, which are subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, will also apply on two-line hauls. If there is no pricing published by the Partner Carrier listed in Item 110 for inbound shipments to the consignee, the pricing published by ODFL to apply direct by ODFL for the consignee in a publication governed by this tariff, and subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, will also apply on two-line hauls. When such publications are subject to base rates other than ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, payor's discount will apply on current base rates published in ODFL 505 or 559/555 Series unless pricing published by ODFL provides for application of LTL rates in the most current issue and currently effective Czarlite tariff or Class Rate tariffs published by other carriers or Bureaus that are the most current issue and currently effective for general application by those other carriers or Bureaus, those LTL rates will also apply in connection with provisions of this tariff. If ODFL or the delivering Partner Carrier have no pricing published for the account of the consignee, the pricing published for the account of ALHF in Item 50610 of ODFL 6000 Series will apply. Regardless of the base rates applicable, such publications will be subject to the minimum charges in Item 180.

3. CHARGES BETWEEN THE CARIBBEAN AND JACKSONVILLE, FL:

ALL shipments will be subject to the charges published by AQUZ applicable between; Jacksonville, FL; and points in Puerto Rico and the Caribbean. Discounts or other pricing published by ODFL or a Partner Carrier will not apply on the charges between; Jacksonville, FL and Puerto Rico and the Caribbean.

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ALTERNATION OF PRICING

- 1. Pricing provisions in other publications applying specifically via ODFL and Partner Carriers will not alternate with the provisions of this tariff and the specific provisions in the other publications will apply.
- 2. Provisions of this item or other items in this tariff will not apply in connection with provisions of ODFL 100 Series applicable to Partner or Interline Carriers. Provisions of ODFL 100 Series applying specifically to Partner or Interline Carriers will not alternate with provisions of this tariff.

ITEM 155

APPLICATION OF TARIFF ON USA/ALASKA TRAFFIC

Subject to the provisions of Item 150 and 154, the provisions of this tariff apply on two-line haul shipments from or to, as the case may be, points in Alaska served by LTIA. However, pricing outlined in Item 151 will apply only on rates and minimum charges between Fife, WA (zip 98424) and points served direct by ODFL or a Partner Carrier listed in Item 110. The pricing will not apply on the rates and minimum charges between Fife, WA and points in AK, which are generally published in LTIA 307 Series.

ITEM 156

APPLICATION OF TARIFF ON USA/CANADA TRAFFIC (NOTE C)

Subject to the provisions of Items 150 and 154, the following provisions govern the application of pricing on shipments handled between points in the USA served direct by ODFL and points in Canada:

1. PREPAID SHIPMENTS ORIGINATED BY ODFL:

On prepaid shipments originated by ODFL, all discounts, Freight, All kinds or exception ratings or zip code commodity rates published for the account of the shipper or a third party payor in a publication governed by this tariff applicable via ODFL direct, will also apply on shipments from points in the USA served direct by ODFL to points in Canada (see Notes A and B). Subject to the minimum charge in Item 180 (see Note C).

2. COLLECT SHIPMENTS ORIGINATED BY ODFL:

On collect shipments originated by ODFL, all discounts; Freight, All Kinds or exception ratings or zip code commodity rates published for the account of the consignee will also apply on shipments handled from points in the USA served direct by ODFL to points in Canada. If there is not pricing published for the consignee, the pricing published by ODFL in a publication governed by this tariff to apply via ODFL direct for the account of the shipper will apply if the pricing is applicable on outbound collect shipments. (See Notes A and B). Subject to the minimum charges in Item 180 (see Note C).

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Note A– When the pricing for the payor of the charges is contained in an ODFL Tariff (647, 6000, 6100 or a 200 or 2000' series), the following will apply:

- 1. If the Tariff contains specific provisions for pricing shipments moving between the USA and Canada, apply those provisions.
- 2. If the Tariff does not contain specific provisions for pricing USA/Canada shipments but provides for application of the most current issue and currently effective base rates in ODFL 559/555, ODFL 670, Czarlite or Class Rate tariffs published by other carriers or Bureaus that are the most current issue and currently in effect for general application by those other carriers or Bureaus, apply current ODFL 505 base rates on shipments to or from Canada and the pricing provisions named in the tariff.
- 3. If the Tariff does not contain specific provisions for pricing USA/Canada shipments but provides for application of base rates that are not the most current issue and are not currently effective for general application ("old rates"), apply current ODFL 505 base rates on shipments to or from Canada and the pricing provisions named in the tariff.

Note B - When the pricing for the payor of the charges is contained in an ODFL Contract Schedule (either an 800 or 8000 series), the following will apply:

- 1. If the schedule contains provisions for pricing shipments moving between the USA and Canada, apply those provisions.
- 2. If the schedule contains no provisions for pricing shipments moving between the USA and Canada, and the base rates applicable between points in the USA are those currently effective in ODFL 559, Czarlite tariff or Class Rate tariffs published by other carriers or Bureaus that are the most current issue and currently effective for general application by those other carriers or Bureaus, apply current base rates from ODFL 505 Tariff and the full discount provisions published for the payor of charges.
- 3. If the schedule contains no provisions for pricing shipments moving between the USA and Canada, and the base rates applicable between points in the USA are not the most currently effective for general application, apply current base rates from ODFL 505 Tariff with a 65% discount.

Note C - On shipments from or to points in the USA not served direct by ODFL, but served by a partner carrier named in this tariff, a maximum discount of 65% will apply, as provided in Item 180.

ITEM 157

APPLICATION VIA CARRIERS NOT NAMED IN THIS TARIFF

This item applies on two-line hauls originated by ODFL and interlined for delivery in the USA with another carrier not named in this tariff, but with which ODFL has an Interline Agreement.

If a shipment in not subject to any other discount or reduced rate provisions, it will be subject to the shippers' pricing that is applicable via ODFL direct, but not to exceed 45% off the currently applicable minimum charges and LTL class rates in ODFL 559/555 or ODFL 670. If the shipper's pricing is in some form other than a class rate and discount, a shipment from that shipper that is interlined as described in this item shall be subject to a discount of 45% off the currently applicable minimum charges and LTL class rates in ODFL 559/555 or ODFL 670. The shipper's pricing is in some form other than a class rate and discount, a shipment from that shipper that is interlined as described in this item shall be subject to a discount of 45% off the currently applicable minimum charges and LTL class rates in ODFL 559/555 or ODFL 670 with no discount. This item applies only when the shipper's discount or reduced rates provisions are to be reflected on the freight bill.

The minimum charge per shipment, after application of the discount as provided in this item, shall be as provided in Item 180.

This item is not applicable on shipments received by ODFL from another carrier.

Provisions in other publications issued by ODFL that provide for application via "partnership carriers" or via "Carriers in ODFL 639 Series" will not apply in connection with carriers referred to in this Item unless this Item is specifically referred to by Item number.

ITEM 158

APPLICATION OF PRICING ON USA/CARIBBEAN TRAFFIC (WITH APA World Transport)

Shipments between points in Puerto Rico and the Caribbean served by APA World transport (APAW) and points in the Continental USA and Canada served by ODFL direct (see Note A) or joint-line with a partner carrier will be interchanged with APAW at North Bergen, NJ or Jacksonville, FL and will be subject to a combination of rates or charges over North Bergen, NJ or Jacksonville, FL.

1. SHIPMENTS TO THE CARIBBEAN:

Prepaid shipments to Puerto Rico and the Caribbean will be subject to the pricing published by ODFL or an originating partner carrier for the account of the shipper or a third party payor to Jacksonville, FL or North Bergen, NJ. Collect shipments to Puerto Rico and the Caribbean will be subject to pricing published for the account of APAW in Item 67051 of Tariff ODFL 6000 to Jacksonville, FL or North Bergen, NJ. On prepaid shipments originated by a Partner Carrier listed in Item 110, all discounts; Freight, all Kinds or exception ratings published by the Partner Carrier to apply for the account of the shipper or third party payor, which are subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, will also apply on two-line haul shipments handled joint-line with ODFL. If both the Partner Carrier and ODFL have pricing

published for the shipper or Third Party payor, which is subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, the applicable pricing that results in the lowest cost for the payor will apply. When such publications are subject to base rates other than ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, payor's discount will apply on current base rates published in ODFL 505 or 559/555 Series unless pricing published by ODFL provides for application of LTL rates in the most current issue and currently effective Czarlite tariff or Class Rate tariffs published by other carriers or Bureaus that are the most current issue and currently effective for general application by those other carriers or Bureaus, those LTL rates will also apply in connection with provisions of this tariff. Regardless of the base rates applicable, such publications will be subject to the minimum charges in Item 180.

2. SHIPMENTS FROM THE CARIBBEAN:

Prepaid shipments from Puerto Rico and the Caribbean to points in the continental USA or Canada served by ODFL direct or joint-line with a partner carrier will be subject to the pricing published for the account of APAW in Item 67051 of Tariff ODFL 6000 from Jacksonville, FL or North Bergen, NJ, Collect shipments from Puerto Rico and the Caribbean will be subject to pricing published by ODFL or a delivering partner carrier for the consignee from Jacksonville, FL or North Bergen, NJ. On collect shipments, all discounts, Freight, All Kinds or exception ratings published for the account of the consignee by a Partner Carrier listed in Item 110, which are subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, will also apply on two-line hauls. If there is no pricing published by the Partner Carrier listed in Item 110 for inbound shipments to the consignee, the pricing published by ODFL to apply direct by ODFL for the consignee in a publication governed by this tariff, and subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, will also apply on two-line hauls. When such publications are subject to base rates other than ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, payor's discount will apply on current base rates published in ODFL 505 or 559/555 Series unless pricing published by ODFL provides for application of LTL rates in the most current issue and currently effective Czarlite tariff or Class Rate tariffs published by other carriers or Bureaus that are the most current issue and currently effective for general application by those other carriers or Bureaus, those LTL rates will also apply in connection with provisions of this tariff. If ODFL or the delivering Partner Carrier have no pricing published for the account of the consignee, the pricing published for the account of APAW in Item 67051 of Tariff ODFL 6000 will apply. Regardless of the base rates applicable, such publications will be subject to the minimum charges in Item 180.

3. CHARGES BETWEEN THE CARIBBEAN AND JACKSONVILLE, FL OR NORTH BERGEN, NJ:

All shipments will be subject to the charges published by APAW applicable between Jacksonville, FL or North Bergen, NJ and points in Puerto Rico and the Caribbean. Discounts or other pricing published by ODFL or a partner carrier will not apply on the charges between Jacksonville, FL or North Bergen, NJ and Puerto Rico and the Caribbean.

ITEM 160 APPLICATION OF PRICING ON USA/MEXICO TRAFFIC (Note A)

Shipments between points in Mexico served by Transportes Pitic (TPIT) and points in the continental USA and Canada served by ODFL direct or joint-line with a Partner Carrier will be interchanged with TPIT at Nogales, AZ or Laredo, TX and will be subject to a combination of rates or charges over Nogales, AZ or Laredo, TX.

1. SHIPMENTS TO MEXICO:

PREPAID shipments to Mexico will be subject to the pricing published by ODFL or an originating Partner Carrier for the account of the shipper or a third party payor to Nogales, AZ or Laredo, TX or other bordercrossing points requested by customer which are protected by TPIT. COLLECT shipments to Mexico will be subject to pricing published for the account of TPIT in Item 106655 of ODFL 6000 Series to Nogales, AZ or Laredo, TX or other border-crossing points requested by customer which are protected by TPIT. On prepaid shipments originated by a Partner Carrier listed in Item 110, all discounts; Freight, all Kinds or exception ratings published by the Partner Carrier to apply for the account of the shipper or third party payor, which are subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, will also apply on two-line haul shipments handled joint-line with ODFL. If both the Partner Carrier and ODFL have pricing published for the shipper or Third Party payor, which is subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, the applicable pricing that results in the lowest cost for the payor will apply.

When such publications are subject to base rates other than ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, payor's discount will apply on current base rates published in ODFL 505 or 559/555 Series unless pricing published by ODFL provides for application of LTL rates in the most current issue and currently effective Czarlite tariff or Class Rate tariffs published by other carriers or Bureaus that are the most current issue and currently effective for general application by those other carriers or Bureaus, those LTL rates will also apply in connection with provisions of this tariff. Regardless of the base rates applicable, such publications will be subject to the minimum charges in Item 180.

2. SHIPMENTS FROM MEXICO:

PREPAID shipments from Mexico to points in the continental USA or Canada served by ODFL direct or joint-line with a Partner Carrier will be subject to the pricing published for the account of TPIT in Item 106655 of ODFL 6000 Series from Nogales, AZ or Laredo, TX or other border-crossing points requested by customer which are protected by TPIT. COLLECT shipments from Mexico will be subject to pricing. published by ODFL or a delivering Partner Carrier for the consignee from Nogales, AZ or Laredo, TX or other border-crossing points requested by customer which are protected by TPIT. On collect shipments, all discounts, Freight, All Kinds or exception ratings published for the account of the consignee by a Partner Carrier listed in Item 110, which are subject to base rates in ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, will also apply on two-line hauls. If there is no pricing published by the Partner Carrier listed in Item 110 for inbound shipments to the consignee, the pricing published by ODFL to apply direct by ODFL for the consignee in a publication governed by this tariff, and subject to base rates in ODFL 505. ODFL 559/555 or ODFL 670 Series class tariff, will also apply on two-line hauls. When such publications are subject to base rates other than ODFL 505, ODFL 559/555 or ODFL 670 Series class tariff, payor's discount will apply on current base rates published in ODFL 505 or 559/555 Series unless pricing published by ODFL provides for application of LTL rates in the most current issue and currently effective Czarlite tariff or Class Rate tariffs published by other carriers or Bureaus that are the most current issue and currently effective for general application by those other carriers or Bureaus, those LTL rates will also apply in connection with provisions of this tariff. If ODFL or the delivering Partner Carrier have no pricing published for the account of the consignee, the pricing published for the account of TPIT in Item 106655 of ODFL 6000 Series will apply. Regardless of the base rates applicable, such publications will be subject to the minimum charges in Item 180.

3. CHARGES BETWEEN MEXICO AND Nogales, AZ or Laredo, TX:

ALL shipments will be subject to the charges published by TPIT applicable between Nogales, AZ or Laredo, TX or other border-crossing points requested by customer which are protected by TPIT and points in Mexico. Discounts or other pricing published by ODFL or a Partner Carrier will not apply on the charges between Nogales, AZ or Laredo, TX and Mexico.

Note A - On shipments between the continental USA or Canada and Mexico, TPIT will invoice for all charges when the payor is located in Mexico. ODFL or the partner carrier will invoice for all charges when the payor is located in the continental USA or Canada.

ITEM 161

ACCESSORIAL CHARGES

Provisions in other publications that cancel or amend application of charges for certain accessorial services will not apply when the service is performed by a partner or interline carrier unless the partner or interline carrier is specifically named in the provisions that cancel or amend the charges.

ITEM 162

SHIPMENTS INVOLVING THREE OR MORE CARRIERS

Unless otherwise specifically provided, ODFL will participate in hauls involving three (3) or more lines only at the full class rates in the most current issue and currently effective ODFL 505, ODFL 559/555 or ODFL 670 with no discount.. Such shipments will be pro-rated over each point of interchange instead of as provided in Item 35 or RMB D-83.

APPLICATION OF PRICING IN KENTUCKY

Points in Kentucky served by Hazard Express (HAZD) will be considered direct or agent points for ODFL and direct pricing provisions will apply. All pricing provisions that apply by ODFL direct will also apply on shipments handled with HAZD, including minimum floor charges.

ITEM 180

MINIMUM CHARGES ON INTERLINE SHIPMENTS

2

Unless otherwise provided, the minimum charge, after applying the discount shall be not less than minimum charges as named in ODFL 100 series (Optional Services and Rules Tariff), Item 180.

EXPLANATION OF ABBREVIATIONS AND REFERENCE MARKS

(L) -Shipper to load the shipment

(LU) -Shipper to load and consignee to unload the shipment AQ -Any Quantity
ATA -American Trucking Association
HGB -Household Goods Carriers Bureau
ICC -Interstate Commerce Commission
Inc. -Incorporated
Lbs -Pounds
LTL -Less-than-truckload
KD -Knocked down
NMFC -National Motor Freight Classification
NOI -Not otherwise indexed
No. -Number
ODFL -Old Dominion Freight Line, Inc.
SMC -Southern Motor Carriers Rate Conference, Inc.
SU -Set up